



Rares-Dimitrie Radoiu

Date of birth: 1995/10/25 | **Nationality:** Romanian | **Email address:** radoiurares@gmail.com

EDUCATION AND TRAINING

2020/10/01 – CURRENT Bucharest, Romania

PHD IN POLITICAL SCIENCE National School of Political and Administrative Studies SNSPA

2018/10/01 – 2020/06/30 Bucharest, Romania

MASTER OF ARTS IN POLITICAL THEORY AND ANALYSIS National School of Political and Administrative Studies SNSPA

2019/04/01 – 2019/09/30 Münster, Germany

MASTER OF ARTS IN POLITICAL SCIENCE - ERASMUS STUDY MOBILITY Westfälische Wilhelms-Universität Münster

2015/10/01 – 2018/06/30 Bucharest, Romania

BA IN POLITICAL SCIENCE National School of Political and Administrative Studies SNSPA

WORK EXPERIENCE

OFFICE MANAGER – SIEMENS ENERGY SRL – 2025/12/11 – Current – BUCHAREST, ROMANIA

- Team coordination
- Internal process optimization
- KPI monitoring and reporting

PROJECT MANAGER – THE CENTER FOR STUDIES IN POLITICAL IDEAS (CESIP) – 2016/04/01 – Current – BUCHAREST, ROMANIA

- Led the development and end-to-end implementation of projects, including the "Applied Politics Summer School" with international participants and the "National Forum for Political Science Students", which gathers over 50 participants for three days of practical workshops.
- Designed, organized and moderated numerous academic and non-academic events aimed at developing critical thinking.
- Actively contributed to research projects, including the "Corruption and Contestation" study on the 2017 protests and the "Betting on a Better Future" project.

ADMINISTRATIVE OFFICER – INTEGRATE INVESTMENT SRL – 2022/11/01 – 2025/12/11 – BUCHAREST, ROMANIA

- Coordinated the operations of the Study and Examination Center;
- Facilitated the execution of consulting projects through logistics management, documentation control, and ensuring seamless communication between the team and client;
- Contributed to the development of educational content and orchestrated the logistics for training sessions;
- Ensured the administrative continuity and efficiency of the office by optimizing internal processes to support team objectives.

ASSOCIATE CONSULTANT - SOURCING OPERATIONS TACTICAL BUYING – CHAIN IQ – 2022/02/15 – 2022/11/01

- Negotiated contracts with a portfolio of strategic vendors;
- Managed end-to-end procurement processes;
- Performed bid analyses and supplier evaluations.

- Involved in the data-gathering process by liaising directly with clients and leveraging internal EY databases to secure essential information. Performed structured analysis on the data to generate preliminary conclusions and actionable insights that formed the basis for project recommendations.
- Played a key role across the project lifecycle by contributing to the development of competitive proposals for prospective clients and co-authoring key client-facing deliverables, including final reports and strategic presentations.
- Provided project management support to senior consultants and managers by contributing to the monitoring of task schedules, preparing for stakeholder workshops, and maintaining structured project documentation to ensure on-time delivery.

GLOBAL MOBILITY CONSULTANT – INHOUSE MOBILITY GMBH – 2020/01/01 – 2020/11/30 – BUCHAREST, ROMANIA

- Evaluated complex, cross-border remote work requests for temporary cases, analyzing legal implications to ensure full compliance.
- Managed the end-to-end process for securing work permits across all EU countries, providing expert guidance to employees and stakeholders to ensure legal mobility.
- Served as the central point of contact by coordinating relationships with internal departments and external partners to facilitate seamless global mobility solutions.
- Developed and documented standardized processes for handling mobility requests, improving operational efficiency and ensuring consistent application of company policy.

INTERNSHIP IN PROJECTS AND POLICIES FOR YOUTH – THE MINISTRY OF YOUTH AND SPORT OF ROMANIA – 2018/07/01 – 2018/09/30 – BUCHAREST, ROMANIA

- Actively contributed to the national youth strategy by supporting the implementation and execution of key programs and public-facing activities.
- Assisted in the monitoring and evaluation of specific actions and initiatives, contributing to the analysis of their effectiveness and impact.

INTERNSHIP IN EUROPEAN POLITICS – MEMBER OF EUROPEAN PARLIAMENT – 2017/05/01 – 2017/06/30 – BUCHAREST, ROMANIA

- Conducted in-depth analysis of proposed European public policies to provide the MEP with strategic briefings and impact assessments.
- Contributed to the policy development cycle by assisting in the drafting of specific policy proposals and reports for the European Commission.
- Authored official parliamentary questions for submission to the European Commission on behalf of the MEP.

● **SKILLS**

Microsoft Office | Project Management | Policy Analysis | Research | Stakeholder Management

● **LANGUAGE SKILLS**

Mother tongue(s): **ROMANIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
GERMANĂ	C1	C1	C1	C1	C1
ENGLISH	C1	C1	C1	C1	C1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● **PUBLICATIONS**

2019

Hegemony and counter-hegemony in football

Perspective Politice, an 2019, Vol XII

2018

Reproducerea identității naționale și naționalism în grupurile ultras - un studiu de caz

Perspective Politice, an 2018, Vol XI

2020

Gramsci si Foucault – O Intersectie Teoretica

Perspective Politice Vol. 13 No. 1-2 (2020)

2022

Rethinking the Connections Between Gramsci and Foucault – Towards a New Approach in the Analysis of Power Relations

Authors: Rares-Dimitrie Radoiu | **Journal Name:** Proceedings of 8th ACADEMOS Conference 2022 International Conference

2023

An Analysis of the Problems of Truth and Post-Truth from the Perspective of Gramsci and Foucault

Journal Name: Ethics, Science, Education | **Volume, Issue and Pages:** Issue: 1

2024

Towards a New Common sense? A Gramscian Analysis of the Discursive Strategies of Romania's Alliance for the Union of Romanians (AUR)

Journal Name: Perspective Politice | **Volume, Issue and Pages:** Vol. 17, no. 1-2

● **DRIVING LICENCE**

Driving Licence: B