



# Radu Ruginbei

**Associate Professor - National School of Political and Administrative Studies - Faculty of Management**

Bucharest

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## About me

## Professional experience

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### Experience by department

**Management: 1 year and 3 months**

**Education/Training/Arts: 2 years IT Software: 5 years**

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**and 7 months**

**Civil/industrial design: 6 months**

**Engineering: 1 year**

**Sport / Wellness: 13 years and 2 months**

**Sep 2022 - present**  
7 months

**Associate Professor - National School of Political and Administrative Studies - Faculty of Management**

Bucharest | Education / Training / Arts | Education / Training

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Seminar coordinator

**Skills and competences acquired:**

Management, Education, Didactics

**Jan 2022 - 2023**

1 year and 3 months

**Business development partner - Vintello**

Bucharest | Management | IT / Telecom

**Skills and competences acquired:**

Software development, Management, Business development, product development, business strategy

**Apr 2021 - present**

2 years

**Manager - Edusport-Hub**

Galati | Education / Training / Arts | Education / Training

**Dec 2020 - present**

2 years and 4 months

**Business Development Director - Oakleaf TTC**

Bucharest | IT Software | IT / Telecom

**Skills and competences acquired:**

Business analysis, Sales Management, Business development, business strategy, business planning

**Jul 2019 - present**

3 years and 9 months

**Business Development Partner - UnicornIT**

Bucharest | IT Software | IT / Telecom

Business analyses, business development, strategy development, product development, account management,

**Skills and competences acquired:**

Business Intelligence, Project management, Business analysis, Marketing, Sales Management, Sales, Business development, business strategy, business planning

**May 2022 - Dec 2022**

8 months

**Research Assistant Economist Management - RIECOLAB - National School of Political and Administrative Studies**

Bucharest | Education / Training / Arts | Education / Training

**Skills and competences acquired:**

Training, Management, Business, Research, Education

**Jan 2022 - Jul 2022**

7 months

**Associate Professor - National School of Political and Administrative Studies - Faculty of Management**

Bucharest | Education / Training / Arts | Education / Training

Seminar coordinator

**Skills and competences acquired:**

Management, Education, Teaching

**Oct 2021 - Dec 2021**

3 months

**Research Assistant Economist in Management - RIECOLAB - National School of Political and Administrative Studies**

Bucharest | Education / Training / Arts | Education / Training

**Skills and competences acquired:**

Training, Management, Business, Research, Education

**Jun 2021 - Dec 2021**

7 months

**Research Assistant Economist in Management - National School of Political and Administrative Studies**

Bucharest | Education / Training / Arts | Education / Training

**Skills and competences acquired:**

Management, Research, Education

**Aug 2015 - Sep 2020**

5 years and 2 months

**Managing Partner - Safe Sports SRL**

Bucharest | Sport / Wellness | Sport / Beauty

Retail with sports medical products, food supplements, sports and recovery equipment .

**Skills and competences acquired:**

Management, Team Management, Business development, People management,

**Sep 2017 - Sep 2019**

2 years and 1 month

**Business Development Partner - Ludicon Srl**

Bucharest | IT Software | IT / Telecom

Strategy formulation, product development, business analysis, business development.

**Skills and competences acquired:**

Business Intelligence, Project management, Marketing, Business development, business planning

**Aug 2011 - Nov 2017**

6 years and 4 months

**Basketball coach - Acs Dan Dacian Bucharest**

Bucharest | Sport / Wellness | Sport / Beauty

Coach of children's and junior groups.  
Participation in championships and educating many children in the discipline of basketball. On behalf of the manager and president of the sports association.  
The opportunity to work in a pleasant field.

**Aug 2013 - Jul 2014**

1 year

**Geodesic Engineer - SC TOPOMAX COMPANIA SRL**

Bucharest | Engineering | Real estate

Planning and carrying out the field and briou works in order to carry out the cadastre and registration in the land register of the buildings.  
I have as achievements within the company numerous files successfully completed in the field of cadastre for apartments and land as well as dismantling and joining operations and engineering drawings.  
Successful completion of field and office operations in order to carry out the real estate cadastre and the execution of engineering traces.  
Motivating salary and the opportunity to learn from a team with extensive experience in the field.

**Skills and competences acquired:**

Leica Geo Office Tools, GNSS Solutions, Arhcad Mid-Level

**Jan 2013 - Jun 2013**

6 months

**Internship - Sc Electrica Sa**

Galati | Civil/Industrial Design | Construction

Activities in the field of topography, working with the total station, digital level, making of situation plans and terrain profiles.  
Situation plans for the laying of the electrical networks and the connection to them.  
Experience in the field of topography.

**Aug 2007 - Jul 2011**

4 years

**Coach/administrator - CS Cuza Sport Braila**

Braila | Sport / Wellness | Sport / Beauty

Children and administration coach.

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## Education



**2018 - present**

**Master's Degree - University of Sheffield**

MSc in Management in Business Innovation and Technology | Bucharest

**2018 - 2020**

**Master's Degree - National School of Political and Administrative Studies - Faculty of Management**

Management & Digital Innovation | Bucharest

**2011 - 2013**

**Master's Degree - Technical University of Civil Engineering Bucharest - Faculty Geodesy**

Geomatics | Bucharest

Acquisition, processing and analysis and interpretation of spatial data.

**2007 - 2011**

**Faculty - Lower Danube University Galati**

Land Measurements and Cadastre | Galati

**2008 - 2010**

**College / Post-secondary studies - National Center for Training and Improvement of Coaches - National School of Coaches**

Basketball Coach | Bucharest

**2003 - 2007**

**High School / Vocational School - Alexandru Ioan Cuza National College**

Natural Sciences Bilingual German | Galati

## Skills

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### General Skills

Organization, Sociability, working skills in various environments, competitive spirit, very open in working with people, Presentable person, Availability to travel, autocad - advanced level, microsoft office - advanced level, ArcGIS, CorelDRAW - beginner level

## Foreign languages

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**English:** Advanced

**German:** Medium

## Other information

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### Certifications

**National Foundation of Young Managers - Management Course**

obtained May 1, 2010

POSDRU and ESF financing course

**Funding Application Writing Course**

obtained 1 Apr 2009

Organized by the Braila County Sports Directorate

### Hobbies

**Reading, Basketball, Cooking, Jogging**

**Volunteerism****Public Achievements Galati**

period 1 Oct 2006 - 1 May 2007

Cross-border project "Involvement vs Resignation"

**Driver's license Category B**

obtained 26 Oct 2006