

## PERSONAL INFORMATION

## ALINA MIHAELA GROSU (BILAN)



 Bucharest Romania

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Sex feminine | Date of birth 1982 | Nationality Romanian

## WORK EXPERIENCE

## 2022- 2024 Associate teacher

Faculty of Political Sciences, SNSPA, Bucharest

- Holding seminars for Public Policies year II

Business or sector Education

## 2017- present President

Asociația Română pentru Dezvoltare Locală Durabilă

- Project management activities, research, project design, organization and participation in conferences, preparation of studies

Business or sector NGO

## July 2012- present Associate lawyer - Partner

SCA NEMES VOICU BILAN (ONV LAW)

Coordinator of the Department of Administrative Law, Public Procurement, Construction, and Public Utility Services

Business or sector legal services

## November 2010- June 2012 Senior lawyer

SCA NEMES VOICU BILAN (ONV LAW), Bucharest, Romania

Legal assistance and representation

Business or sector Legal services

## July 2009- October 2010 Associate lawyer - Partner

SPA Popescu Stăniloae Bilan, Bucharest, Romania

Legal assistance and representation

Business or sector Legal services

## July 2007- June 2009 Senior lawyer

SPA „Dumitrache Gherghina & Sebeni”, București, Romania

Legal assistance and representation

Business or sector Legal services

## January 2005-June 2007 Junior lawyer

Law Office Dan Laurențiu Stoicescu, Bucharest, Romania

Legal assistance and representation

Business or sector Legal services

## EDUCATION AND TRAINING

2020-present	<b>PHD Student in Political Sciences</b> Doctoral School S.N.S.P.A., Bucharest, Romania
2018-2020	▪ Sustainable development policies <b>Master's degree in Environmental Studies and Sustainable Development</b> SNSPA, Faculty of Political Sciences, Bucharest, Romania
2006-2007	▪ Environmental and sustainable development Policies <b>Master's degree in Business Law</b> University of Bucharest, Faculty of Law, Bucharest, Romania
2005-2006	▪ Commercial, insolvency and fiscal law <b>Professional formation</b> National Institute for the Preparation and Perfectioning of Lawyers, Bucharest, Romania
20004-2005	▪ Civil law. Procedural civil law, Criminal law, Procedural Criminal law, Competition law <b>Post faculty studies – Special Criminal Law</b> „A.I.I. Cuza” Iași University, Faculty of Law, Iași, Romania
2000-2004	Special criminal Law <b>Law Degree</b> A.I.I. Cuza” Iași University, Faculty of Law, Iași, Romania
	▪ Legal sciences

#### PERSONAL SKILLS

Mother tongue (s)	Romanian				
Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1/C2	C1/C2	C1/C2	C1/C2	C1/C2

- Communication skills ▪ Diligence • Results- and detail-oriented • Organization • Structured approach • Efficiency • Broad perspective • Team-oriented • Client-oriented • Strategic thinking
- Organisational/managerial skills ▪ leadership (presently I am coordinating a team of 10 persons)
- Drivers licence ▪ B category

## ADDITIONAL INFORMATION

### Publications

- **“Common Mistakes Made by Economic Operators When Submitting Bids in Public Procurement Procedures”** – *Revista Constructiv*, March 2012.
- **“Proposals for Major Amendments to Public Procurement Legislation”** – *Revista Constructiv*, September 2012.
- **“The Law on Construction Quality Between European Regulations and the New Civil Code”** – *Revista Constructiv*, May 2013.
- **“New Rules on Subcontracting in Public Procurement Contracts”** – *wall-street.ro*, available at: [Link](#).
- **“Controversies and Practical Solutions Regarding the Award of Contracts for the Delegation of the Management of Administration Services of the Public and Private Domain of Territorial Administrative Units”** – *International Perspectives of Business Law Journal*, Vol. 2, Issue 1/2013, pp. 39. Indexed in **HeinOnline** and **ProQuest**. [PDF Link](#).
- **“The Notice of Claim Under Sub-Clause 20.1 in a FIDIC Contract Governed by Romanian Law”** – *The International Construction Law Review*.
- **“Legal and Fiscal Treatment of Associations for Participation in Public Tenders”** – *Perspectives of Business Law Journal*, Vol. 6, Issue 1, December 2017.
- **“Major Difficulties Generated by Negative Performance Reports Issued by Contracting Authorities”** – *Legal Magazin*, November 2017.
- **“Green Public Procurement – An Essential Tool for Sustainable Development”** – *SmartCity Magazine*, Issue 12, December 2019.
- **“Buying Green? How a Green Public Procurement Dedicated Law Can Do More Harm Than Good”** – *Springer-Nature Publishing*, 2021.
- **“National Study on Monitoring Green Public Procurement in Romania”** – Romanian Association for Local Sustainable Development (ARDLD), June 2021.
- **“Voluntary Subnational Review 2023: Localising the UN 2030 Agenda Sustainable Development Goals in Romanian Municipalities and Communes”** – ARDLD, May 2023.
- **“Challenges for Upscaling Green Public Procurement in Romania”** – *Perspective Politice*, Vol. 16 (Special Issue), June 2023. DOI: 10.25019/perspol/23.16.0.1.
- **“EU’s CSR Directive Raises the Bar on ESG in Romania”** – *International Financial Law Review*, July 2024

### Projects

**01.08.2013 – 03.04.2014** – Coordination of the public procurement and concessions consultancy project and lead expert for the consultancy project on the preparation of the Feasibility Study and the documentation for delegating the management through concession of the component activities of the park administration service for TITAN, ALEXANDRU IOAN CUZA, TITANII, and GHEORGHE PETRAȘCU Parks, managed by the Local Council of Sector 3.

**07.07.2014 – 06.05.2015** – Coordination of the public procurement and concessions consultancy project and lead expert for the consultancy project on the preparation of the Opportunity Study and tender documentation for delegating the management of the landscaping and green space maintenance service in Sector 3 of Bucharest Municipality (Zones II and III).

**21.09.2016 – 05.02.2018** – Coordination of the legal consultancy project and principal legal expert for drafting legal opinions (written consultations) including the analysis of European and national environmental legislation, the stages of the appropriate environmental assessment procedure, and environmental permits and authorizations related to the project *“Facilities for Green Energy Production Technology at the Wood Cutting and Processing Factory – Reci”*, beneficiary: SC BIO ELECTRICA

## TRANSILVANIA SRL.

**January 2017 – February 2020** – Project manager and principal legal expert for the project *"Construction of Administrative Building and Annexes, Fencing, Parking, and Land Development, Pătrăuți Village, No. CAD 31512, Pătrăuți Commune, Suceava County"* for ANASPED SRL – a Romanian-Austrian company, beneficiary: Euroconex SRL.

**05.07.2018 – 25.09.2018** – Project coordinator and public procurement expert for the project *"Preparation of the Feasibility Study and the documentation for delegating the management of the public lighting service in Galați Municipality"*.

**June 2019 – November 2019** – Project coordinator and co-author of the study *"Premium Class"*, presented at Novembarch 2019, for the Romanian Association for Local Sustainable Development (ARDLD).

**June 2019 – October 2019** – Coordinator and author of a course material on the impact of public procurement on the environment and its role in promoting circular economy principles, entitled *"Romanian Regulations in the Field of Circular Economy and Green Public Procurement"*, developed under Collaboration Protocol No. 135/20.06.2019 between ARDL and the Institute for Circular Economy and Environment Research "Ernest Lupan" (IRCEM). The preparation of the course materials and presentations took place between 20.06.2019 and 20.10.2019 for the *IRCEM ACT4SCP Project – Circular Economy Summer School* (16–25 October 2019) held in Moldovenești, Cluj. The training sessions took place on October 19–20, 2019.

**04.09.2019 – 30.11.2019** – Desk research expert for the project *"Documentation, Substantiation, and Preparation of the Sustainable Development Strategy for Sector 1, 2020–2030"*, on behalf of SNSPA.

**June 2019 – March 2020** – Coordination and preparation of a comparative legislation analysis and sustainability compliance assessment for the project *"Ținutul Pădurenilor Museum"* – included in the *UIA Guidebook for the 2030 Agenda* – for the Ținutul Pădurenilor Association and ARDL.

**January 2020 – October 2020** – Project coordinator and co-author of the *Study on Quality of Life in Educational Buildings* for ARDL.

**28.01.2020 – 31.07.2021** – Expert in the project *"Research on Improving Legislation in the Field of Economic Regulation and Updating Methodological Norms for Setting, Adjusting, and Modifying Tariffs for Public Street Lighting Services through Developing a Procedure for Determining Reasonable Profit"*, beneficiary: Association of Romanian Municipalities and ANRSC.

**05.06.2020 – 30.06.2020** – Expert for Working Group 5 (*Environment, Energy, and Animal Protection*) within the project *"Documentation, Substantiation, and Preparation of the Sustainable Development Strategy for Sector 1, 2020–2030"*, on behalf of SNSPA.

**November 2020 – June 2021** – Coordinator and lead author of the *First National Study on Green Public Procurement in Romania*, launched in June 2021 by ARDL.

**23.06.2020 – 02.11.2021** – Coordination of the legal team and principal legal expert for Service Contract No. 809792/23.06.2020 on providing consultancy services for improving the regulation of community public lighting services within the project *"Strengthening the Administrative Capacity of the National Regulatory Authority for Community Public Utility Services"*, project code 127462, funded through the Operational Program for Administrative Capacity.

**01.11.2022 – Present** – Project coordinator, legal assistance consultant, and principal legal expert for the project *"Design and Execution of the Bârlad Bypass Road"*, beneficiary: X-WAY INFRASTRUCTURE SRL.

**January 2021 – October 2021** – Project coordinator and co-author of the *Study on Digitalization in Education*, for ARDL.

**August 2021 – April 2022** – Legal team coordinator for legal consultancy services within the contract *"Development of the County Strategy for Accelerating the Development of Community Public Utility Services, Updated for 2021–2030"*, beneficiary: SDK Solutions SRL, for Botoșani County.

**January 2021 – January 2024** – Project manager and principal legal expert for the project *"Preparation for Market Launch and Testing of NANO CARE Products through Pilot Projects"* – German

nanotechnology research laboratory, beneficiary: Euroconex SRL.

**June 2022 – June 2024** – Project manager and principal legal expert for the project “*Technical Certification of Nanomolecular Coatings for Construction Materials*”, beneficiary: Euroconex SRL.

**13.04.2022 – 28.02.2023** – Coordination of the legal and financial consultancy teams and principal legal expert for the project “*Specialized Consultancy Services for Developing Concession Documentation for Hala Laminor and for the Development and Exploitation of the Project 'Redevelopment and Real Estate Development of Hala Laminor – Modernization, Functional Transformation, Interior Construction, and Investment Exploitation'*”, beneficiary: ALGORITHM CONSTRUCȚII S3 SRL.

**February 2022 – June 2022** – Expert and co-author of the *Strategy for Attracting and Promoting Investments in Hunedoara Municipality*, beneficiary: SDK Solutions SRL.

**16.12.2022 – 22.06.2023** – Project coordinator, legal assistance consultant, and principal legal expert for the project “*Preparation of the Guide on Control, Inspection, and Intervention Actions in Implementing Activities Conducted by the National Environmental Guard in the Field of Climate Change, Focused on Climate Adaptation and Air Pollution Reduction*”, beneficiary: National Environmental Guard.

**January 2022 – 2024** – Project coordinator and concept author for the project “*BUILDING OUR SUSTAINABLE FUTURE – Sustainable Solutions for the Built Environment*”, organized as a series of conferences initiated by ARDLD in 2022, currently in its third edition in 2024.

**04.01.2023 – 30.01.2023** – Participation on behalf of the Association of Romanian Municipalities (AMR) in meetings with experts from the United Cities and Local Governments (UCLG) and ACoR, regarding research methodology for the preparation of the first *Voluntary Subnational Report* on achieving sustainable development goals at the local level in Romania, including the analysis of guidelines and best practices.

**2023** – Coordination of ARDLD's participation in partnership with the “Ion Mincu” University of Architecture and Urbanism in establishing the *reSOURCE TEAM*, representing Romania at the *Solar Decathlon 2023* competition.

**30.01.2023 – 30.06.2023** – Expert and co-author of the *First Voluntary Subnational Report on the Implementation of Sustainable Development Goals at the Local Level* by AMR and ACoR, beneficiary: AMR.

**13.02.2023 – 26.08.2024** – Project coordinator and lead of the legal and technical expert team for the project “*Consultancy Services for Delegating the Public Utility Service of Thermal Energy Supply in Iași Municipality – Production, Transport, Distribution, and Supply*”, beneficiary: Municipality of Iași.

**30.06.2023 – 30.09.2023** – Preparation of documents, meetings, and presentations for the *Voluntary Subnational Report on the Implementation of Sustainable Development Goals* by ACoR and AMR, presented to mayors of member administrative-territorial units at the *UN High-Level Political Forum*, New York, July 10–19, 2023.

**February 2024 – March 2024** – Preparation of presentations and participation in preparatory meetings for representing ACoR at the *Regional Forum on SDGs 2024* organized by the United Nations, in the UNECE parallel event “*Evidence-Based Approaches to the Development of Voluntary Local Reviews: Experiences and Best Practices*”, held in Geneva, Switzerland, March 13, 2024, with the presentation “*Local Government Associations' Crucial Role in Vertical Coordination for SDG Implementation – The Experience of the First Romanian VSR*”.

**July 2024 – October 2024** – Lead expert and co-author of the *Study on the Evolution of Green Public Procurement in Romania and Their Role in Achieving Sustainable Development Goals*, beneficiary: SDK Solutions SRL, commissioned by the General Secretariat of the Government – Department of Sustainable Development (SGG-DDD).

## Conferences

- **November 2014** – Invited speaker at the **Business Mark Conference**.
- **March 2015** – Invited speaker at the **1st Edition of the Conference “New Perspectives on the Construction Law”**, Bucharest.
- **October 2015** – Invited speaker at the **5th Edition of the Construction Equipment Conference**, organized by **ROBUILD**, Bucharest.
- **April 2016** – Invited speaker at the **Legal Debates – “The City Seen from Above. Urbanism Between Aspirations and Possibilities”**, organized by **Juridice.ro**.
- **July 2016** – Invited at the **launch of the White Paper on Construction** by **CCIFER**, as **co-author**.
- **September 2016** – Invited speaker at the **National Conference on Public Procurement**, organized by **ATC Training** in Bucharest, presenting *“Contractual Clauses in Public Procurement and Concession Contracts: Tips and Tricks”*.
- **October 2016** – Invited speaker at the **6th Edition of ROBUILD – Construction Machinery and Equipment**, presenting *“Environmental Impact of Construction Equipment and Machinery”*.
- **May 2017** – Invited speaker at the **National Conference on Public Procurement**, organized by **ATC Training**, Bucharest, presenting *“ANAP President’s Instruction No. 1/2017: Evaluation Factors and Implementation Challenges”*.
- **September 2017** – Invited speaker at the **National Conference – News and Best Practices in Public Procurement**, organized by **ATC Training**, Bucharest, presenting *“Consortiums for Tender Participation – Practical Insights”*.
- **May 2018** – Invited speaker at the **National Conference – Practical Solutions in the Romanian Public Procurement System**, organized by **ATC Training**, Bucharest, presenting *“Subcontracting in Public Procurement Contracts”*.
- **September 2018** – Invited speaker at the **National Conference – News and Best Practices in Public Procurement**, organized by **ATC Training**, Bucharest, presenting *“Public Procurement Contracts and Public Utility Service Concessions”*.
- **May 2019** – Invited speaker at the **Conference on News and Best Practices in Public Procurement**, organized by **ATC Training SRL**, Bucharest, presenting *“Amendment of Public Procurement Contract Clauses”*.
- **January 2020** – Invited speaker at the **Conference “Pitești 2020: Smart and Developed City”**, organized by the **Pitești SmartCity Association**.
- **22–25 October 2022** – Participant and presenter at the **21st International Conference on Economy, Finance, and Management (ICEFM 2022)**, *“New Challenges in Economic Policy, Business, and Management”*, delivering the following presentations:
  - *“Shaping the Future Through Green Public Procurement”* (**author**)
  - *“Assessing the Sustainability of Organizations Using the Corporate Sustainability Navigator”* (**co-author**)
  - *“Conception of an Open Innovation 2.0 Platform”* (**co-author**)
- **October 2022** – Invited speaker at the **Conference on News and Best Practices in Public Procurement**, organized by **ATC Training SRL**, Bucharest, presenting *“Factors Affecting the Implementation of Green Public Procurement”*.
- **May 2023** – Invited speaker at the **National Conference “Recent Amendments to the Legislation on Public and Sectoral Procurement and SEAP”**, presenting *“Monitoring the Implementation of Green Public Procurement in Romania”*.
- **29 June 2023** – Speaker at the **Academos Conference “Changing the Path: Crisis, Society, and Politics in the Contemporary World”**, presenting *“Challenges for Upscaling Green Public Procurement in Romania”*



## Trainings, Seminars & Teaching Activities

- 2006 – 2007 – Participation in seminars organized by the National Institute for the Training and Professional Development of Lawyers (INPPA) on Intellectual Property Law.
- 2013 – 2016 – Practical workshops and seminars on public procurement and construction law procedures, organized in collaboration with:
  - Romanian-French Chamber of Commerce and Industry (CCIFER)
  - Romanian-American Chamber of Commerce
  - Romanian-German Chamber of Commerce and Industry (AHK Romania)
- 20.06.2019 & 20.10.2019 – Preparation and delivery of a training course on the impact of public procurement on the environment and its role in promoting the principles of the circular economy, entitled "Romanian Regulations in the Field of Circular Economy and Green Public Procurement", for the Institute for Research in Circular Economy and Environment "Ernest Lupan" (IRCEM). Conducted within the IRCEM ACT4SCP Project – Circular Economy Summer School (16–25 October 2019), Moldovenești, Cluj.
- 04.05.2019 – 05.04.2019 (date seems reversed, likely intended: 04–05.05.2019) – Design and delivery of a specialized training on public procurement procedures and their environmental impact for Janssen Healthcare Labs, on behalf of the Romanian Association for Local Sustainable Development (ARDLD).
- 13.07.2020 & 19.11.2020 – Preparation and presentation of a specialized session on public procurement during the video debate "Modern Medical Management: Public Procurement" (19 November 2020), organized by ARDL.
- 30.10.2020 & 12.11.2020 – Training sessions on public procurement and green public procurement for AstraZeneca employees, organized by ARDL.
- 16.11.2020 & 18.11.2020 – Additional specialized training sessions on public procurement and green public procurement for AstraZeneca employees, organized by ARDL.
- 14–16 June 2023 – Lecturer and trainer for the Course on Sustainable Public Procurement / Green Public Procurement: "Using Green or Social Criteria as Technical Specifications, Evaluation Factors, or Contract Clauses", organized in collaboration with the National Institute for Research and Studies in Public Administration (INSCAP) and the Association of Romanian Municipalities (AMR), held in Bucharest

## Awards

- TED Ambassador Award for high end research in green public procurement October 2023  
Awarded by the Official Publications of the European Union

## Affiliations and certifications & Professional Memberships

- 2005 – Trainee Lawyer**, member of the **Iași Bar Association**.
- 2006 – Fully Licensed Lawyer**, member of the **Bucharest Bar Association**.
- 2014 – Certified Expert in Public Procurement**.
- 2016 – Certified Trainer** (*Certificate of Trainer Competence*).
- 2017 – Member of the Romanian Association for Local Sustainable Development (ARDLD)**.
- 2018 – Member of the Hunedoara Association for Hunedoara**.
- August 2019 – Present – Volunteer Member & Researcher** at the **Institute for Research in Circular Economy and Environment "Ernest Lupan" (IRCEM)**, Cluj.
- 2022 – Certified Project Manager**, Occupational Code (COD COR) **242101**.

25.08.2025

