

PERSONAL INFORMATION

Dana-Maria Pițigoi



 Bucharest, Romania



CERTIFICATIONS

Certificate of English-Romanian and Romanian-English Translator in the field of Legal Sciences obtained following the examination organized by The National Institute for Cultural Research and Training (INCFC) at the Ministry of Culture headquarters in the March 2015 session.

PUBLISHED STUDIES

- 2022 [EN] Pițigoi Dana-Maria, "Demagogy and the Legitimation of Politicians: A Case Study on the Political Symbolism of the Congruence Gap within the Narrative of the Political Myth of the Saviour" in "Proceedings of 8th ACADEMOS International Conference 2022, 21-24.09.2022, Faculty of Political Science, NUPSPA (SNSPA)"
- 2021 [EN] Pițigoi Dana-Maria, "Political Myths in The Context of Political Symbolism: A Case Study on the Social Media Discourses of Three Romanian Politicians", in the academic journal "Perspective Politice Vol. 14 No. 1-2 (2021)"
- 2020 [EN] Pițigoi Dana-Maria, "Political Myths as Counterweights to Adjustment Disorders and Healthy Behaviour" în "Proceedings of 7th ACADEMOS International Conference 2020, "Politics and Knowledge: New Trends in Social Research", Bucharest, Romania, 7-10.10.2020", Faculty of Political Science, NUPSPA (SNSPA), pp. 348-358: First Edition September 2020", Filodiritto, ISBN: 979-12-80225-00-9
- 2019 [EN] Pițigoi Dana-Maria, "Symbolic Power and the PhD Title as a Symbolic Form of Legitimation of Political Actors and Public Authorities in Romania" in "Cross-Border Book Series "New Challenges to Security and Development of the Balkans" Vol. 7, PROBLEMS OF NATIONAL AND CORPORATE SECURITY, Proceedings of International Scientific Conference 22-23.11.2019, Veliko Tarnovo, Bulgaria, 2020, The Centre for Cross-Border Studies, Faculty of Philosophy, "St. Cyril and St. Methodius" University of Veliko Tarnovo", pp. 158-176: ISBN: 978-619-205-150-1; ISSN: 2335-0056

INTERNATIONAL CONFERENCES

- September 21-24, 2022 [EN] The International Conference: "8TH ACADEMOS CONFERENCE – Challenges of the Contemporary Global Crises", SNSPA, Bucharest
The paper I presented: "Demagogy and the Legitimation of Politicians: A Case Study on the Political Symbolism of the Congruence Gap within the Narrative of the Political Myth of the Saviour"
- September 22, 2021 [EN] The International Conference: "The IAI VIRTUAL International Academic Conference" organised by THE INTERNATIONAL ACADEMIC INSTITUTE
The title of my presentation: "Political Symbolism and the Socio-Political Imaginary in the Media Discourse of Political Leaders"
- October 7-10, 2020 [EN] The International Conference: "Academos Conference – Politics and Knowledge: New Trends in Social Research", 7-10 octombrie 2020, SNSPA
The paper I presented: "Political Myths as Counterweights to Adjustment Disorders and Healthy Behaviour"

November 22-23, 2019

[EN] The International Conference: *"Problems of National and Corporate Security"*, 22-23.11.2019, "St. Cyril and St. Methodius" University of Veliko Tarnovo, Bulgaria
The title of my presentation: *"Symbolic Power and the PhD Title as a Symbolic Form of Legitimation of Political Actors and Public Authorities in Romania"*

EDUCATION AND TRAINING

- | | |
|----------------|--|
| 2018 - present | <p>PhD in Political Science (PhD Candidate) EQF level: 8</p> <p>The Doctoral School within the National University of Political Studies and Public Administration (SNSPA)</p> <p>Field of study: Political Science</p> <p>Thesis: <i>"Myths and structures of the political imaginary in the Romanian mass media"</i></p> <ul style="list-style-type: none"> ➤ Interdisciplinary approach ➤ Mixed research methods: qualitative and quantitative research ➤ Content analysis methodology calibrated and applied, with quantitative results and Graphs. ➤ Over two thousand newspaper articles consulted from the BCU archive (the "Carol I" Central University Library in Bucharest). ➤ The Pre-Defence of the PhD Thesis took place in May 2024. <p>Thematic area of study: Political Symbolism.</p> <p>Admission examination grade, September 2018: 10</p> |
| 2021 - 2021 | <p>Psycho-pedagogical Module Level II</p> <p>The Department for the Training of Teaching Staff (DPPD – SNSPA) – Post-graduate Programme</p> <p>Pedagogical Module Level II Graduation Examination Grade: 9.66</p> |
| 2020 - 2021 | <p>Psycho-pedagogical Module Level I</p> <p>The Department for the Training of Teaching Staff (DPPD – SNSPA) – Post-graduate Programme</p> <p>Pedagogical Module Level I Graduation Examination Grade: 9.66</p> |
| 2014 - 2016 | <p>M.A. in Political Science EQF level: 7</p> <p>M.A. in Political Science at the Faculty of Political Sciences (FSP) within the National University of Political Studies and Public Administration (SNSPA), graduated with the defense of the master's degree dissertation in the July 2016 session</p> <p>M.A. Graduation Examination Grade: 9.66</p> |
| 2011 - 2014 | <p>B.A. in Political Science EQF level: 6</p> <p>B.A. in Political Science at the Faculty of Political Sciences (FSP) within the National University of Political Studies and Public Administration (SNSPA), graduated with the defense of the bachelor's degree examination in the July 2014 session</p> <p>B.A. Graduation Examination Grade: 10</p> |

2007 - 2011 **Baccalaureate Diploma with a degree in 'Philology, bilingual English' (multiple English Olympiad awards)** EQF level: 4

"Carol I" National High School, Craiova

Approximatively 20 awards-prizes in various English Olympiads and competitions (at county and national level): 9 First Prizes, of which two First Prizes in national rankings with scores of 100 points out of 100.

3 medals, other 10 participation diplomas in other various school and study events, 3 publications in English in the "Carol I" high school journal "The Catcher".

- Admission to UNIBUC-FSP (2011) – The Faculty of Political Sciences – following the file application assessment competition based on the average grades of the four years of high school: 9.83
- Admission to UNIBUC-FSP (2011) – The Faculty of Political Sciences, in English – following the file application assessment competition based on both the average grades of the four years of high school 9.83 and the English language score of 10 – the resulting admission grade being 9.91
- Admission to SNSPA-FSP (2011) – The Faculty of Political Sciences – based on the grade of 9.87 obtained in the written examination in the discipline of Philosophy in the summer admission session of the year 2011 – the second highest admission examination grade in the 2011 admission to SNSPA-FSP.

PERSONAL SKILLS

Native language

Romanian

Foreign languages

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
	Attested English-Romanian and Romanian-English translator (legal sciences), INCFC exam, March 2015.				
French	C2	C2	C1+	C1+	C2
Dutch	C1	C1	B2	B2+	B2+
Spanish	C1	B2	B2	B2	B2
Italian	C1	B2	B1	B2	B1
Russian	B2	B1	B2	B1+	B1+
Latin	A2	A2	A1	A1	A2
Korean	A2	A1+	A1	A2	A1
Hungarian	A1	A1	A1	A1	A1

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2: Proficient user
[The Common European Framework of Reference for Languages](#)

Due to the foreign languages that I learned, I am also able to sometimes understand (listening and reading only – not speaking and writing) a few words, phrases, or fragments in certain foreign languages (e.g. German, Bulgarian, Ukrainian) other than the ones mentioned in the above.

PROFESSIONAL EXPERIENCE

2024 - 2024

KYC AML IDD CFA Wholesale Analyst – in French (for the French market)

SG-GSC Romania, Bucharest

- Financial-banking analyst, full-time job in the French language
- KYC/KYU – Know Your Customer
- AML – Anti Money Laundering
- IDD – Initial Due Diligence Analysis
- CFA – Client Facilitation Analyst
- Wholesale – very large companies and groups (as opposed to retail banking)
- initial due diligence

Sector: multinational corporations

2022 – 2023

Human Resources - Recruitment – in French (for the French market)

Bearing Point Romania, Bucharest

- Recruitment Specialist – full-time job in French
- the job also involved handling nearly ten thousand CVs from France
- among other tasks, I also handled aspects regarding employment contracts for the French market
- working with SAP Success Factors
- HR Recruitment (Human Resources – Recruitment for the French market)

Sector: multinational corporations

2018 - 2021

Volunteering – occasionally, during the PhD studies, without a contract, unpaid

SNSPA (The National University of Political Studies and Public Administration)

- the supervision of multiple admission exam sessions (both in-person and online);
- the manual entry of SNSPA admission subjects for online admission exam tests for multiple exam subjects – computer operator (in the COVID pandemic);
- reception of guests at conferences; reception of guests at the Intercontinental Hotel, conference room - for the FES (Friedrich Ebert Stiftung Romania) conference in partnership with the Faculty of Political Sciences within SNSPA, Bucharest. "The Threat of Illiberal Populism before the European Parliament Elections" Conference, April 16, 2019. The reception of guests at the Hotel Intercontinental conference room was held in Romanian and English (certified translator INCFC English - legal sciences).
- the proofreading of institutional documentation in English with comments;
- the homogenization of the format of multiple course syllabus Subject Outlines in accordance with the updated format required as per the curriculum plan of courses/subject disciplines of the Department for the Training of Teaching Staff;
- coordinating a small team of fellow PhD students for a project in order to combat university dropout among students from the first year of the FSP and presenting a short report on the results of the process, a process which also involved communication with students and teaching staff - both at the university headquarters and via phone. I am grateful to my colleagues for their reliability and efforts for the smooth running of this initiative
- other SNSPA activities

Sector: volunteering work, unpaid, occasionally, without a contract, during the period of PhD studies

- 2020 - 2021 **CERT-ANTREP (EU-funded project, Beneficiary–target group person)**
Doctoral student–Beneficiary within the CERT-ANTREP project: Researcher-entrepreneur on the labor market in the fields of intelligent specialization, SMIS Code 124708, no. 37141/23.05.2019, co-financed from the European Social Fund (ESF) through the Human Capital Operational Programme (POCU) 2014-2020, implemented by SNSPA and the Chamber of Commerce and Industry of Romania.
- The selection for participation was made based on the registrations for the file application assessment competition at the SNSPA level, the target group being represented by the SNSPA doctoral students and postdoctoral students who wanted to participate.
- The attributions as a target group person within the project referred to the fulfillment of the contractual duties and the attainment of indicators and deliverables in terms of activities to participate in, evaluation tests to pass, and courses to attend: in a modular regime - very frequent courses, in various fields and subjects, there were evaluation sessions during and at the end of each attended course.
 - Attending practice activities in collaboration with the Chamber of Commerce and Industry of Romania by carrying out tasks and drawing up reports on the degree of fulfillment of the indicators.
 - The duties also involved the achievement of other indicators and deliverables related to the project.
 - I completed "The Entrepreneurial program of learning through practical experience" organized from November 2020 until September 2021 (11 months). CERT-ANTREP was a complex and high-quality project.
 - In the months in which all these duties were fulfilled, the work was rewarded with a scholarship in accordance with the project implementation methodology.
- Sector:** project–beneficiary, target group person
- 2018 – 2018 **Level 1 (L1) Technical Support – in French (for the French market)**
Genpact Romania, Bucharest
- Technical Support Agent; Level 1 Technical Support – full-time job in French
 - BPO (Business Process Outsourcing), B2B (Business to Business)
- Sector:** multinational corporations
- 2017 - 2017 **Level 1 (L1) Technical Support – in French (for the French market)**
Stefanini Romania, Bucharest
- Technical Support Agent – full-time job in French
 - BPO (Business Process Outsourcing), Level 1 Technical Support
- Sector:** multinational corporations
- 2017 – 2017 **Customer Service Specialist – in French and English (for the Canada, France, Belgium, Switzerland, and UK markets)**
Voxpro Romania, Bucharest
- Customer Service Specialist – full-time job in French and English
 - BPO (Business Process Outsourcing)
- Sector:** multinational corporations
- 2016 – 2017 **Customer Service Specialist – in French and English (for the Canada market)**
TELUS International Europe Romania, Bucharest
- Customer Service Specialist – full-time job in French and English
 - BPO (Business Process Outsourcing)

Sector: multinational corporations

2015 – 2015 **Customer Service Specialist – in English and Spanish (for the US market)**

Computer Generated Solutions Romania, Bucharest

- Fraud Prevention/Order Verification, technical support, Customer Service Specialist – full-time job in English and Spanish
- communication of the decisions of the Credit Bureau
- BPO (Business Process Outsourcing)

Sector: multinational corporations

2015 - 2015 **English Language Translator – Translation Office**

SC INOVA BUSINESS CONCEPT SRL, Bucharest, headquarters at Piața Romană, full-time

- translations in the field of legal sciences, English-Romanian and Romanian-English
- translations in the economic field, English-Romanian and Romanian-English
- translations in the economic field, English-Romanian and Romanian-English
- academic translations, English-Romanian and Romanian-English

I hold a Certificate of English-Romanian and Romanian-English translator in the field of Legal Sciences obtained following the examination organized by The National Institute for Cultural Research and Training (INCFC) at the Ministry of Culture headquarters in the March 2015 session.

Sector: Translations

2011 - 2014 **Promotional campaigns – Promotional services**

promotion services for several companies – for various Procter&Gamble product ranges etc., Bucharest – jobs during my college/undergraduate years

- the Procter&Gamble product range - F&HC – Fabric and Homecare
- other P&G product ranges – Personal Care Products
- other companies and promotional campaigns – Pet food and care
- other companies and campaigns – Vodafone Romania
- other companies and promotional campaigns - Avon Cosmetics Romania - I coordinated a team of 17 promotion representatives

Sector: Promotional campaigns - Promoter (occasionally, individual employment contract or collaboration contracts, multiple companies, multiple periods of several months, I worked on average 6 hours per day plus the time necessary for arriving to and from the company headquarters; during this period I passed approximately/over twenty Occupational Health and Safety Trainings (instructaje SSM și PSI); most of the promotional campaigns lasted for 4-6 months each)

2009 - 2011 **English language tutoring, French language tutoring, Romanian grammar tutoring (hobby)**

Craiova

- providing lessons of English, French, and Romanian grammar (occasionally) - for high school pupils and university students

Sector: English language tutoring, French language tutoring, Romanian grammar tutoring; Hobby

COMPETENCES

- versatility as adaptability to new models and paradigms of work
- English language - translator certificate (legal sciences) issued by INCFC, The Ministry of Culture
- translation experience: legal documents, social sciences, communication and IT, official correspondence
- openness to rapid learning in terms of new analysis-research models and patterns, software and methodologies
- communication skills, message analysis
- content analysis method (quantitative and qualitative analysis)
- Certificate in Advanced English (CAE), June 2009, 10th grade, high school
- the participation in a workshop organized by Hertie School: "How to write with policy impact", May 6-7, 2020 and May 14, 2020, 2 ECTS credits. This workshop addressed, among other aspects, the issue of drafting public policy proposals.

Digital competences

- Microsoft Word
 - Microsoft Excel
 - Microsoft Outlook etc. (The Microsoft Office Suite)
 - SAP Success Factors software
 - I also worked in approximately 17 other programs and interfaces specific to the corporate environment
-