

CURRICULUM VITAE



Name: **AHCIARLIU KYRIAKIDIS ADRIANA LIUBA**

Present job: administrator of Diplomat Consult part of Invigors EMEA

During July 2004 till August 2016 –Secretary General and member of BOD of Non Banking Financial Institutions’ Association - ALB in Romania; Chairwoman of CEESE Cluster of Leaseurope Federation; since 2010 member of Eurofinas BOD. For a period of 3 years (2006 to 2009) – personal councilor to the Minister of Health coordinating the launch of the national health programs and privatization of health services & health private insurance reform.

As consultant of the nonbanking financial industry I am responsible for the legal framework and compliance related to the functioning of the leasing industry, consumer credit with respect to all collateral suppliers for these industries: insurance companies, equipment supplier, environmental policies, fiscal policies, consumer protection, competition legislation.

Prior work experience

- **01.08.2001 – July 2004:** Marketing & Communication Director in BRD Soglease (leasing company of Societe General Bank in Romania), being responsible for sales, master agreements with dealers and with insurance companies as well as media relationship & advertising policies. For 2 years out of the total of 3 I was the secretary general of the BOD. .
- **01.03.1999 – 01.07.2001 - Public Relations &Advertising Deputy Director/ spokeswoman in Banca Turco-Romana SA (Turkish Romanian Bank) .**
- **01.02.1997 – 01.03. 1999– senior policy adviser to the Governor of the National Bank of Romania, reporting directly to Mr. Mugur Isarescu – governor of the Central Bank of Romania.**
 - ***Job responsibilities :** I coordinated the relations of the National Bank of Romania with the two Chambers of the Parliament, with the central institutions of the Romanian administration and with the political parties. I also represented the National Bank of Romania in commissions like **Romania – USA Commission, EU– Romania Committee** on inter-banking relations and **E.U. integration issues.**From the position of Senior Policy Advisor to the Governor, I was assigned for 6 months (February – August 1998) to the **Senate of Romania as Chief of Bilateral Foreign Affairs Division.** For this period of assignment I was reporting directly to Mr. Petre Roman – President of the Romanian Senate.*
- **01.03.1996 – 01.02.1997 – National Bank of Romania – Communication Department – Director and spokeswoman,** reporting directly to Mr. Mugur Isarescu, Governor of the Central Bank of Romania .
 - ***Job responsibilities :** I coordinated the media relations and image policy of the National Bank of Romania, including some country profiles with media from abroad (Euronews, Euromoney, Financial Times, Welt News). When the National Bank of Romania issued the Eurobonds I was responsible for the image and communication policy and the road show organized under the supervision of Merrill Lynch, as well as the preparing for the road show in USA for issuing the Yankee Bonds.*
- **Prior positions: Ministry of Foreign Affairs (MFA), NATO/WEU Division,** Executive Secretary of the Euro-Atlantic Center of Romania, NATO/WEU desk-officer, **Adviser on Foreign Affairs – Ministry of Health – World Health Organization** and English area of Asia and Africa desk,

➤ **Other responsibilities and social activities:**

- Member of Romanian Business Leaders – Fiscal Task Force
- Founder member of Rotary Levant Romania
- Member of ASPES – Romania
- Founder member and vice-president of Romanian I.H.E.D.N. Association and Eurodefence Association;
- Deputy Secretary General of the Forum “Romania at Work” (“Crans Montana Conferences”) 1997, organized under the auspices of Romanian Presidency; Business desk officer for international “Crans-Montana Conference”, 1994;
- member of the executive secretariats of many seminars organized by Ministry of Foreign Affairs in cooperation with Ministry of Defense and the two Chambers of Romanian Parliament with NATO and EU
- member of board of directors of “Union Europeene des Association d’Auditeurs de L’Institut Des Hautes Etudes de Defense Nationale” since November 2001; member of the “Union des Association d’Auditeurs de L’Institut Des Hautes Etudes de Defense Nationale” Paris since 1995
- Member of “**Romania – USA Bilateral Commission**”, **co-chairman of the Banking and Financing Subcommittee in 1997 - 1998.**

Education:

Diplomas/ Degrees:

Starting 2013 – **PHD** program on foreign affairs at SNSPA, Bucharest, Romania

2012 – Course for **Professional Mediators** – Mediators Canadian Foundation

1993 – **Masters in International Relations** –National School for Political and Administrative Studies, Bucharest

1989 – diploma of **official translator for English language**

1986 – Institute for Medicine & Pharmacy /**MD in Dentistry** – Cluj-Napoca

1979 – Special English High School – “Ady-Sincai, Cluj-Napoca

Other Courses:

1997 – *International Monetary Fund, Washington DC, USA – Course on External Sector Policies.*

1995 – *Institut des Hautes Etudes de Defense Nationale, Paris, France*, Session Europeene organise en collaboration avec L’Institut D’Etudes de Securite de L’UEO

1994 – **Elections Study Tour** – Germany, sponsored by the German Atlantic Association

1994 – **Study Tour on Japan** – sponsored by the Ministry of Foreign Affairs, Japan

Publications: (copies of the articles may be presented if necessary)

- Despre Lobby si Calitatea Procesului Legislativ – Legal Magazine, decembrie 2016
- World Leasing Yearbook , Capital Markets Intelligence UK 2015, 2016, 2017 – Romania’s country report on leasing industry
- In consultanta si in lobby viziunea este o conditie primordiala pentru success – articol in “Forta economica a femeilor” de Andreea Paul, Editura Polirom 2016
- Chief editor “ALB Annual Book” 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013 issued by Diplomat Consult for ALB
- Leasing as nonbanking financial instrument for sustaining Romanian economy – Euromoney Year Book 2011, 2012, 2013, 2014
- Financial leasing in Romania – legal and fiscal considerations – Leasing World Magazine, London/ 2011, 2012, 2013
- Columnist in “Finante si Afaceri” Best Magazine
- Columnist at “Ghidul de Bani” (Money Guide) issued by Piata Financiara Magazines;
- Many other articles and interviews focused on banking supervision and financial stability in financial media in Romania and abroad.

- articles about the role of media during the election campaigns in "**Curierul National**"; articles about the Gulf War impact on social and health situation in Kuwait, in "**Viata Medicala**"
- chief editor of "**Euro-Atlantic Courier**" issued by Ministry of Foreign Affairs in 1995, 1996.

Language skills: read, speak, write very easy in Romanian (mother tongue) & English,

- satisfactory speak, read and write in French, Greek language